Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-14/2014/S&M-CM/8

Dated: 27.01.2015

To

The Chief General Managers, All Telecom Circles/ Districts, BSNL

Subject: Mobile Post-paid Bill payment through e-Distributors.

As per the provision available in CM-S&D policy 2012 for e-Distributor and considering the request of e-distributors, competent authority has authorized e-distributors also for accepting payment of mobile post-paid bills. This facility is already available through Franchisee channel.

Mobile Post paid bill payment collection using C-top-up system being given to the e-Distributor will be on the same lines as of franchisees. Initially the service is allowed to e-Distributors up-to 30.04.2015. Commission to e-Distributor will be @85% of 2% (franchisee channel) i.e. 1.7% upfront commission at the time of purchase of stock for postpaid wallet in the C-top-up system. The response of the scheme will be reviewed after three months.

(Upendra Bakolia) Addl.GM(S&M-CM)

Copy for kind information and necessary action to:-

- 1. CGM, ITPC Pune/GM (Dev) ITPC Hyderabad.
- 2. Sr. GM Nodal Centre North/East/West/South Zone
- 3. M/s Pyro Network Pvt. Ltd.